

Summer 2017 Pick Award

Xerox VersaLink C400 Series

Outstanding Color Printer for Mid-Size Workgroups





The Xerox VersaLink C400 Series, chosen by BLI analysts as the winner of a Summer 2017 Pick for "Outstanding Color Printer for Mid-Size Workgroups," offers...

- A highly intuitive touchscreen control panel that greatly simplifies walk-up activity.
- Support for an array of mobile printing methods, along with timeand money-saving solutions and apps.
- High-quality, professional-looking output.
- · A robust feature set.

"The Xerox VersaLink C400 Series is an easy-to-use, feature-rich color printer built for modern offices," said Marlene Orr, Director of Printer/MFP Analysis for Keypoint Intelligence - Buyers Lab. "Mobile printing is easy and convenient thanks to support for a wide variety of mobile print methods, including standard NFC technology. And the Xerox EIP embedded software platform allows for integration with an array of solutions that can help organizations save time and money. The Xerox App Gallery lets users browse through and download a large collection of ConnectKey apps that can expand functionality and streamline workflows."

"Very easy to use and flawlessly reliable, the Xerox VersaLink C400 Series can be counted on to keep work moving smoothly," said Tony Maceri, Senior Test Technician for Keypoint Intelligence - Buyers Lab. "And with vibrant color images and crisp, professional-looking monochrome documents, the VersaLink C400 Series gives users the ability to produce even the most critical business communications, such as flyers and customer communications."





About Keypoint Intelligence - Buyers Lab

Keypoint Intelligence is a one-stop shop for the digital imaging industry. With our unparalleled tools and unmatched depth of knowledge, we cut through the noise of data to offer clients the unbiased insights and responsive tools they need in those mission-critical moments that define their products and empower their sales.

For over 50 years, Buyers Lab has been the global document imaging industry's resource for unbiased and reliable information, test data, and competitive selling tools. What started out as a consumer-based publication about office equipment has become an all-encompassing industry resource. In a landscape that's ever evolving, we change with it.

About **Buyers Lab Pick Awards**

Buyers Lab Picks stand alone in the industry and are hard-earned awards as they are based on rigorous testing, including an extensive durability assessment and evaluation of key attributes such as usability, image quality, and value. Each product that passes our lab test earns Buyers Lab's Recommended or Highly Recommended seal and our Certificate of Reliability, with the best performers qualifying as Pick contenders.

KEYPOINT INTELLIGENCE - BUYERS LAB • North America • Europe • Asia

Gerry Stoia, CEO Deanna Flanick, CRO Brian O'Connor, CFO

Jeff Hayes, Managing Director jeff.hayes@keypointintelligence.com

Randy Dazo, Group Director, Office Document Technology Randy.Dazo@keypointintelligence.com

Jamie Bsales, Director, Software Analysis Jamie.Bsales@keypointintelligence.com

George Mikolay, Associate Director, A3/Production George.Mikolay@keypointintelligence.com Marlene Orr, Director, Printer/MFP Analysis Marlene.Orr@keypointintelligence.com

Carl Schell, Managing Editor Carl.Schell@keypointintelligence.com

U.S. ANALYSTS

Kris Alvarez, Editor Kris.Alvarez@keypointintelligence.com

Lee Davis, Editor, Scanners/Software Evaluation Lee.Davis@keypointintelligence.com

Kaitlin Shaw, Editor, Printers/MFPs Evaluation Kaitlin.Shaw@keypointintelligence.com

EUROPEAN ANALYSTS

Priya Gohil, Senior Editor Priya.Gohil@keypointintelligence.com

Simon Plumtree, Senior Editor Simon.Plumtree@keypointintelligence.com

Andrew Unsworth, Editor, Software Evaluation Andrew.Unsworth@keypointintelligence.com

LABORATORY

Pete Emory, Director of U.S./Asia Research and Lab Services

David Sweetnam, Director of EMEA/Asia Research and Lab Services

COMMERCIAL

Mike Fergus Vice President of Marketing

Gerry O'Rourke International Commercial Director