

# AccuRoute®: A User's Perspective

## Harris Beach PLLC

**Deploying a device independent software solution to control distribution and storage costs firm wide.**

### The Challenge

- Improve paper management
- Streamline work flow
- Support multiple MFP's,
- Integrate with existing apps.
- Increase efficiency
- Support future strategic IT deployments.

### The Solution

AccuRoute provided:

- Pre-defined work flow
- Ease-of-use and efficiency
- Multiple MFP support and application integrations
- Immediate ROI
- Flexibility & strategic scalability



### The Strategy...

Top 250 law firm Harris Beach PLLC needed to deploy a device independent software solution that would effectively control paper distribution and storage costs firm wide. They planned to manage this project internally to enhance firm efficiency and empower staff to contribute to the strategic direction of the firm. Although the obvious need was scan to DMS, the long term vision needed to incorporate a flexible, scalable solution for enterprise content management, records management and litigation support integration.

### The Challenge...

A law firm of this size and scope can generate literally tons of paper documents in a year. Digitizing documents was the obvious solution, and with thousands of paper documents and hundreds of ad hoc scanning projects waiting in the queue, Harris Beach decided to move to a more efficient, controlled approach to document routing and distribution. By identifying their short-term objectives and long-term strategic initiatives, Harris Beach defined a set of criteria for software review and selection.

“

Contributing to our attorneys' success is their ability to retrieve documents from our DMS - and to get documents into our DMS - quickly and easily- so having a simple, scalable solution able to satisfy today's needs and supporting tomorrow's growth is a priority at Harris Beach. ”

Rick Shutts, Director of Technology  
Harris Beach PLLC



tell your documents where to go . . .

# AccuRoute: A User's Perspective

## Harris Beach PLLC

### Harris Beach PLLC

Founded in 1856, Harris Beach PLLC has expanded from a Rochester NY law firm offering advice to local businesses and families, to one that is among the leading NY firms with 10 regional offices. Their depth of resources, scope of services, commitment to client satisfaction, and technological innovation has propelled Harris Beach to one of the top 250 law firms in the country.

### The Next Step . . .

"Device independence was critical" explained Rick Shutts. "With 10 offices in New York and New Jersey and several different multifunction devices, Harris Beach needed a solution that would work with all of our MFD's - one that could be deployed quickly and easily."

### The Solution . . .

Harris Beach PLLC recognized the AccuRoute solution to be the most dynamic, scalable product available, enabling them to roll out quickly and exert financial controls throughout the firm. They appreciated that AccuRoute would make them more efficient and added long-term savings to the bottom line. "The need to digitize paper and intelligently predetermine its destination delivers exceptional value to our firm and our clients," says Rick Shutts, Director of Technology at Harris Beach.

“The AccuRoute solution has dramatically reduced our paper and storage costs. The future scalability of the product is exciting. Although we are currently using the software as a DM facilitator, we purchased it with the intention of expanding our ECM system in the near future.”

Rick Shutts, Director of Technology  
Harris Beach, PLLC

The AccuRoute solution provides the firm with an intelligent document routing process that enables them to scan and create a searchable document repository cost effectively, both internally and for the firm clients. It also reinforced the foundation for effective management of all firm content whether paper or electronic.

[www.omtool.com](http://www.omtool.com)



Corporate Headquarters  
Omtool, Ltd.  
6 Riverside Drive  
Andover, MA 01810  
Tel: 978.327.5700  
Fax: 978.659.1300  
Sales: 800.886.7845

Omtool Europe, Ltd.  
25 Southampton Buildings  
London WC2A 1AL UK  
Tel: +44 (0)203 043 8580  
Fax: +44 (0)203 043 8581  
E-mail: [salesuk@omtool.com](mailto:salesuk@omtool.com)